

# Guide to Private Jet Travel

This guide was developed by Stratos Jet Charters to help educate consumers about the different methods of accessing private air travel.





#### An Introduction to Private Air Travel Programs

There are a number of ways to secure private aircraft for your travel needs, and each option offers its own unique advantages. With a little understanding of each program, you'll be better able to determine which option is best for you.

|                      | Fractional Ownership   | Jet Card  | On-Demand Charter   |
|----------------------|--|---|---|
| Minimum Commitn      | Two to five years (depending on aircraft size)   | 12 months   | None  |
| How You Purchase     | Ownership or lease of shares, starting at a 1/16 interest (50 hours of annual flying time)   | 25-hour blocks of occupied flight time  | Flight-by-flight basis  |
| Payment              | Purchase or lease aircraft<br>shares with pay-as-you-go<br>usage   | Pre-paid  | In advance or after service is complete   |
| Aircraft Choices     | Specific to ownership with access to provider's entire fleet   | Specific to program   | Flexible based on each flight's requirements  |
| Ideal Travel Profile | Best suited for individuals or businesses that fly 25 or more hours per year, often with short notice, and require guaranteed availability | Best suited for individuals or businesses that fly 25 or fewer hours per year, and prefer a short-term commitment and fixed pricing | Best suited for individuals<br>or businesses whose travel<br>needs change, want to be<br>flexible as to aircraft type, or<br>prefer a pay-as-you-go model |



### Choose Your Schedule. Choose your destination. Soar Higher.



On-demand air charter enables you to access a private plane on a flight-by-flight basis, offering the greatest flexibility in choosing the appropriate aircraft for your flight. Remember, choice is a key benefit of service.

#### Stratos Jet Charters Air Charter Programs

Private Aviation allows you to fly anywhere at anytime with only a moment's notice. With Stratos Jet Charters, you can choose from any size or type of aircraft for each trip you book, affording you the economy of a light jet for just a few passengers, or a long-range, large-cabin aircraft for a business meeting across the pond.

#### Fixed Rate Jet Card Program

Stratos' Fixed Rate Jet Card Program offers an easy way to manage your flying needs with a consistent, flat rate. Our Fixed Rate Jet Card Program allows you to lock in guaranteed fixed hourly rates, 25 hours at a time. This prepaid pricing model eliminates repositioning costs inherent with other jet charter models.

#### Point-to-Point Air Charter

You can travel between the largest charter markets at a discounted rate with Stratos' point-to-point one-way program. This program minimizes repositioning costs by taking advantage of the positioning needs of aircraft throughout the industry.

#### **On-Demand Jet Charter**

With as little as four hours notice, you can reserve any type or size aircraft with Stratos' On-Demand Jet Charter Program. You pay for service on a trip-by-trip basis, so there is no commitment beyond any given flight.





In 2007, Stratos Jet Charters, Inc. was established with the goal of educating consumers so they could make informed buying decisions. We also established goals to develop long-term client relationships, to represent our clients' best interests, to be our clients' educational resource, and to provide fair pricing, unexcelled service and honest advice.

Today, we are one of the world's largest on-demand air charter agencies, offering service throughout North and South America, Europe, The Middle East, Asia and Australia. Our client experiences have rewarded us with consistent, year-to-year growth, a strong customer base and key beneficial industry relationships. This has allowed us to attract and employ some of the most talented and experienced professionals in private aviation. So when you choose Stratos Jet Charters, be assured that our extensive experience and resources will enable us to fulfill even your most demanding travel itineraries.

#### **Awards and Certifications**



Stratos is consistently listed in the **top-five Best Aircraft Charter Services** by Best of Luxury.



Stratos received the **highest rating of financial health** by Dunn and Bradstreet.



Stratos' own clients have given it an **A Rating** through the Better Business Bureau.





Stratos is a **Wyvern Authorized Broker** and an **ACANA Member.** 

#### Stratos Jet Charters Highlights

With access to over **10,000 safety-audited private jets strategically positioned throughout the world,** we are the most comprehensive air charter agency.

In 2012, Stratos Jet Charters arranged more than **4,000 departures** for our clients and provided service in over **30 countries** throughout the world.

Stratos provides charter brokerage services on **executive jets, commercial airliners, cargo aircraft and air ambulances.** 

Stratos' **commitment to the safety** of our clients is evidenced by our robust air carrier due diligence program and our active participation with leading third-party safety auditing programs such as **ARGUS**, **Wyvern**, **ISBAO** and **the Air Charter Safety Foundation**.

Our company president is often called upon to represent the air charter broker industry. He's spoken at the Stand Out with Safety Conference and the Air Charter Safety Foundation's "Aviation Safety Symposium." He has also served on the board of the Air Charter Association of North America.



### Private Jet Directory – A Comparison Guide



#### **Light Jets**

If you're traveling with **fewer than seven passengers** and only a modest amount of baggage, a small cabin jet should be appropriate. These planes **do not require a flight attendant.** They are best suited for shorter trips of up to **three hours flight time or 1,600 total flight miles.** Small cabin jets are considered the most economically efficient choice for short trips.



#### Midsize Jets

A midsize cabin jet accommodates **six to eight passengers** and slightly more baggage space than small-cabin planes. These jets can range up to **2,500 miles and log a standard of five hours flight time** in optimal conditions. Midsize jets provide a more comfortable interior and seating arrangement than smaller cabins and often include an enclosed lavatory and a small galley. Since they can fly non-stop to most destinations in the U.S., midsize jets are perfect for domestic trips.



#### **Super Midsize Jets**

For international trips, you'll need to look to a super midsize jet that can travel up to **3,500** miles or seven total hours flight time in optimal conditions. They offer generous baggage space and can seat seven to nine passengers. All of the jets in this category are equipped with an enclosed lavatory, and most have a full galley with room for preparing and serving food and drinks. Super midsize jets provide ample standing and walking room within the cabin.



#### **Heavy Jets**

For larger parties of **up to 14 passengers**, consider a jet in the large and heavy category. These jets are the most spacious of all the categories and include an **enclosed lavatory and a fully equipped galley**, and they can be arranged with sleeping accommodations for smaller groups. Their standard travel range of up to **7,000 miles or 12 nonstop hours** in optimal conditions makes them ideal for international and transoceanic trips. Choosing a jet from the large and heavy category will ensure you have a flight attendant aboard your private jet and will guarantee your access to the most possible in-flight amenities.

## **Light Jets**



<sup>\*</sup>Seating configurations vary on each aircraft.

<sup>\*\*\*</sup>National Average Rates do not include Federal Excise Taxes or the fuel surcharge, and they may vary based on location.





<sup>\*\*</sup>Range is based on flying at long-range cruise speed with two passengers. Actual flight range and cruise speed will vary with payload, wind, and weather conditions.

### Midsize Jets



<sup>\*</sup>Seating configurations vary on each aircraft.

|                | AIRCRAFT TYPE              | SEATING* | RANGE**<br>(STATUTE MILES) | SPEED<br>(MPH) | CABIN SIZE<br>(H, W, L – FT.) | BAGGAGE<br>(INT/EXT - CU. FT.) | NATIONAL AVERAGE<br>Hourly rate*** |
|----------------|----------------------------|----------|----------------------------|----------------|-------------------------------|--------------------------------|------------------------------------|
| 1 am           | LEARJET 55                 | 7        | 2300                       | 512            | 5.8/5.9/16.7                  | 60                             | \$3,385                            |
|                | CITATION III               | 8        | 2110                       | 518            | 5.7/5.5/18.4                  | 61                             | \$3,700                            |
|                | CITATION VII               | 7 - 8    | 1910                       | 540            | 5.7/5.5/18.6                  | 54                             | \$3,700                            |
|                | CITATION EXCEL / XLS       | 7 - 8    | 1830                       | 480            | 5.7/5.6/18.6                  | 79                             | \$3,700                            |
|                | LEARJET 60                 | 6 - 7    | 2600                       | 508            | 5.7/5.9/17.7                  | 57                             | \$3,805                            |
| and the second | HAWKER 800<br>HAWKER 800XP | 8        | 2700<br>2830               | 490<br>500     | 5.8/6/21.3<br>5.8/6/21.3      | 40<br>40                       | \$3,805<br>\$3,962                 |
|                | ASTRA SPX / G100           | 7 - 8    | 3090                       | 475            | 5.6/4.7/17.1                  | 64                             | \$3,700                            |

<sup>\*\*</sup>Range is based on flying at long-range cruise speed with two passengers. Actual flight range and cruise speed will vary with payload, wind, and weather conditions.

<sup>\*\*\*</sup>National Average Rates do not include Federal Excise Taxes or the fuel surcharge, and they may vary based on location.

### **Super Midsize Jets**





<sup>\*\*</sup>Range is based on flying at long-range cruise speed with two passengers. Actual flight range and cruise speed will vary with payload, wind, and weather conditions.



<sup>\*\*\*</sup>National Average Rates do not include Federal Excise Taxes or the fuel surcharge, and they may vary based on location.

## **Heavy Jets**



<sup>\*</sup>Seating configurations vary on each aircraft.

|  | AIRCRAFT TYPE                                      | SEATING*                   | RANGE**<br>(STATUTE MILES) | SPEED<br>(MPH)    | CABIN SIZE<br>(H, W, L - FT.)                | BAGGAGE<br>(INT/EXT - CU. FT.) | NATIONAL AVERAGE<br>Hourly Rate*** |
|--|--|----------------------------|----------------------------|-------------------|--|--------------------------------|------------------------------------|
| - market 1970  | FALCON 2000<br>FALCON 2000EX                       | 7 - 10<br>8 - 10           | 3390<br>4410               | 528<br>528        | 6.2/7.7/31<br>6.2/7.7/31                     | 184<br>181                     | \$5,275<br>\$5,380                 |
|  | CHALLENGER 601<br>CHALLENGER 604<br>CHALLENGER 605 | 8 - 10<br>9 - 11<br>9 - 12 | 3690<br>4450<br>4450       | 528<br>528<br>528 | 6.1/8.2/28.3<br>6.1/8.2/28.4<br>6.1/8.2/28.4 | 115                            | \$5,275<br>\$5,590<br>\$5,590      |
|  | EMBRAER LEGACY                                     | 13                         | 3800                       | 513               | 6/6.9/49.8                                   | 240                            | \$5,590                            |
| (zan)  | FALCON 900 / 900B<br>FALCON 900EX                  | 12 - 14<br>12 - 16         | 4160<br>4870               | 537<br>545        | 6.2/7.7/39<br>6.2/7.7/39                     | 127<br>127                     | \$6,430<br>\$6,640                 |
|  | GULFSTREAM IV<br>GULFSTREAM G450/<br>GIV-SP        | 10 - 12<br>12 - 16         | 4730<br>4520               | 528<br>528        | 6.1/7.3/45.1<br>6.2/7.3/45.1                 | 169<br>169                     | \$6,535<br>\$6,745                 |
|  | GLOBAL 5000  | 12 - 13                    | 6350                       | 560               | 6.3/8.2/45.7                                 | 7 195                          | \$8,950                            |
|  | GLOBAL EXPRESS                                     | 14 - 16                    | 6990                       | 560               | 6.3/8.2/48.4                                 | 4 190                          | \$8,950                            |
| The state of the s | GULFSTREAM G500 / GV<br>GULFSTREAM G550            | / 14 - 16<br>10 - 14       | 7290<br>7600               | 560<br>560        | 6.2/7.3/50.1<br>6.2/7.3/50.1                 |                                | \$8,950<br>\$9,475                 |

<sup>\*\*</sup>Range is based on flying at long-range cruise speed with two passengers. Actual flight range and cruise speed will vary with payload, wind, and weather conditions.

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### Hassle-Free Charter Booking Process





Stratos Jet Charters is committed to providing the most comprehensive, convenient and personable air charter service available. From the moment you contact us until after you arrive at your destination, Stratos' expert air charter agents will be there to guide you and manage the demands of your travel itinerary. Place your trip in our hands, and we'll reward you with outstanding service, safety, choice and peace of mind.

# To book a charter flight with Stratos, simply follow these easy steps:

Contact one of our air charter agents to discuss the details of your travel itinerary. This will help us determine the best aircraft for your specific trip. Our agents are available 24/7 by phone at 888.478.7286, or by email at Charter@StratosJets.com

Review your comprehensive all-in quotes. Your agent will provide you with comprehensive quotes of all available aircraft relevant to your flight itinerary. Our quotes are all-inclusive, so once you book an aircraft, there won't be any hidden fees or charges upon completion of your trip. If your trip's flight time exceeds the amount quoted, we will cover the additional costs.

**Book your Aircraft.** Simply select the aircraft you'd like to book, and complete the reservation online. Once you book your plane, we'll help you with concierge services like in-flight catering, chauffeured ground transportation and even hotel reservations or other special requests. Should you need to amend your itinerary, simply contact your charter agent, and we'll take care of it.



# Soar Higher<sup>™</sup>

At Stratos Jet Charters, we truly believe that no other jet charter service can track, monitor and fulfill your travel needs better than we can. Give us your most demanding, most complicated travel itinerary, and we'll give you unsurpassed efficiency, meticulous coordination and an exceptional travel experience.

